



Sponsorship Prospectus

National Association of Scientific Materials
Managers
37th Annual Conference and Trade Show
Norfolk Marriott Waterside
Norfolk, Virginia
July 26-30, 2010

Dear Potential Sponsor:

It is my pleasure to present to you the sponsorship opportunities for NAOSMM's 37th annual conference and trade show, being held July 26 - 30, 2010 in Norfolk, Virginia at the Norfolk Marriott Waterside Hotel. Please visit our website for complete conference, exhibitor and hotel information at www.naosmm.org

We have ample sponsorships available like networking breaks, speaker fund and conference travel fund.

Benefits of sponsoring at NAOSMM include:

- Exposure of your company to a national group of scientific materials buyers with greater than \$200 million of purchasing power
- Acknowledgment of sponsorship within the conference program
- On-site signage recognizing your company as a sponsor (depends upon event sponsored)
- Acknowledgment of sponsorship and web link from NAOSMM website

Should you have any questions, please contact me directly. Thank you for your consideration.

Sincerely,

Mary Ann Stoll, CSMM
NAOSMM Contact for Conference Sponsorships, 2010-2011
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NAOSMM FACT SHEET

History

The National Association of Scientific Materials Managers was founded in 1974 by a stockroom supervisor at the University of Georgia who was having trouble sourcing supplies and chemicals for his organization. An initial group of 12 who met that first year has steadily grown to a national organization of more than 300 members.

Annual Conference

Annual conferences are rotated among three NAOSMM regions and are usually held in a new location in each region. The 37th annual conference will be held in Norfolk, Virginia from July 26 - 30, 2010 at the Norfolk Marriott Waterside. NAOSMM's hosts for the 2010 conference are both employed at Old Dominion University in Norfolk; Mary Hayward is a Lab Manager and Microbiologist and Tammy Subotich is a Stockroom Manager.

Who Attends the NAOSMM conference?

Attendees include over 100 storeroom managers, lab managers, buyers and safety officers. These attendees come from academia, industry and government. NAOSMM attendees are serious and dedicated when it comes to the Trade Show. Vendors are impressed with the professionalism of attendees and their genuine interest in vendor offerings.

Future Conferences

- 2011 in Minneapolis, Minnesota, July 24-28 at The Depot Minneapolis

2010 Conference Sponsorship Opportunities at a Glance

Item to be sponsored	Price	Availability
Tote Bags	\$1,500	SOLD
Conference Signs	\$1,000	SOLD
Conference Program Book	\$1,000	SOLD
Ace Glass President's Award	Handcrafted glass sculpture	SOLD
Corning Glass President's Award	Handcrafted glass sculpture	SOLD
Kimble-Kontes Manager of the Year Award	Handcrafted glass sculpture	SOLD
Program Speaker Fund	increments of \$500	
Nalgene and Nunc Professional Training Award	\$2,750	SOLD
Sigma Aldrich Professional Development Fund	\$15,000	SOLD
Conference Travel Fund Awards for Attendees	increments of \$500	
Sunday Evening Welcoming Reception	\$5,000 - \$10,000	SOLD
"Special" Welcoming Guest Speaker on Monday	\$1,000 - \$2,000	SOLD
Keynote Speaker on Monday	\$1,000 - \$4,000	SOLD
Monday Networking Breaks (choose AM or PM)	\$500 - \$4,000	
Tuesday Networking Breaks (choose AM or PM)	\$500 - \$4,000	
Tuesday Evening – Night Out	\$5,000 - \$7,500	SOLD
Wednesday Networking Break PM	\$500 - \$4,000	
Wednesday Evening – Night Out	\$10,000 - \$20,000	SOLD
Thursday Networking Breaks (choose AM or PM)		