

NAOSMM

NEWSLINE

Fall 2009 Vol. 42 No. 3

NAOSMM MANAGER OF THE YEAR 2009



BARBARA NEFF
SAINT JOSEPH'S UNIVERSITY

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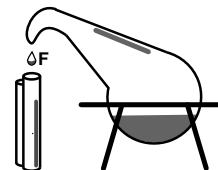
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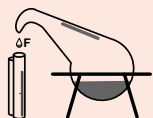
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OF
SCIENTIFIC
MATERIALS
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PRESIDENT'S MESSAGE

Greetings on behalf of the newly elected Executive Board: Vice President Ed Graham, Secretary Karen Smith, Treasurer, Ginny Sari and Past President Linda Perez-Saldana. I am very honored to have been elected as your president for the next two years. I want to let you know that you have elected a truly great board and I am looking forward to working with them.

Having just gotten back from a fabulous conference in Boise, we are all charged up and ready to face the challenges of a new school year and new responsibilities for NAOSMM. The Grove Hotel and their staff were really wonderful to work with. I want to thank everyone who worked for months to make the Conference and Tradeshow a success. I want to give a big thank you especially to the following: Host Chair Mary Ann Stoll and her committee for a great week; Program Committee Chair Tara Grove and her committee provided us with fabulous speakers and presenters; Tradeshow Coordinator Gypzy LindH for a full slate of vendors with many new faces; Hospitality Committee Chair Karen Miller and her committee; all of the committee chairs and their members, and the outgoing board.

This is an organization of volunteers and I am proud of all of the hours of service that many of you give to it. Our VP, Ed Graham, has been working tirelessly at getting all of the names of the committee members updated for the web site and of course behind the scenes is always Phil Waite keeping our web site going. All of the committees currently have chairs, but if there is a committee that you would be interested in getting involved in please look at the web site and contact that chair.

This year at the conference the Safety Committee chaired by Jo Wagoner announced the new NAOSMM Safety Forum. Jo and her committee gave a presentation on the benefits and how to use this Forum. I think that Jo and her committee really deserve a lot of credit as they have done a tremendous amount of work in this one year that they have been organized.

I would like to also thank all of our vendors for their conference sponsorships. We would not be able to put on such a successful conference were it not for their generosity. All of our sponsors are listed in the Conference Program booklet, but if you were not able to attend the show this year, we have posted the sponsor list on our website. Please visit our website at www.naosmm.org and on the bottom right, click on the link "Sponsors of 2009 Boise Conference" to see the PDF list of our sponsors.

If you were unable to attend the conference, make plans to attend next year in Virginia on July 26-30, 2010. Our hosts, Mary Hayward and Tammy Subotich are working hard to make it a fabulous event. Remember there are travel grants you can apply for in the spring. Fifty members were helped this year!

Congratulations to the Manager of the Year, Barbara Neff! I can't think of a more deserving manager than Barbara. Not only has she worked in the field many years, but has given countless hours of service to NAOSMM. Congratulations also go to our two other service award winners: Ed Glumac received the Lamar Houston Award for his years of outstanding service to NAOSMM and Tom Blakeney received a service award for his work on the NAOSMM listserv. You can read more about their awards in this issue of the *Newsline*.

Last but not least I wanted to let the membership know about a few projects that we will be working on this year. First, we are currently trying to update the membership data base. Amy Aldridge is compiling a new list and our Membership Data Base Chair, Jerry Patterson, will be cleaning up the data base. The By-Laws and Constitution Committee Chair, Lamar Houston and

(continued on page 15)

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NAOSMM MANAGER OF THE YEAR AWARD 2009

Barbara Neff, Chemistry Resources Coordinator at Saint Joseph's University in Philadelphia, was presented the 2009 NAOSMM Manager of the Year Award. The presentation took place on July 30th at the 36th Annual NAOSMM Conference and Trade Show held at the Grove Hotel in Boise, Idaho. The presentation was made by Carolyn Grant of Kimble Chase Life Science and Research Products who offered some thoughtful insight into Barbara's 30 year career at Saint Joseph's.

Letters of support from the chair of her department, faculty, students and vendors in support of Barbara's nomination exemplify the high regard that she is afforded by those who interact with her on a daily basis. Barbara is exceptional in dealing effectively with faculty, staff, students, vendors, Facility Maintenance, and external contractors. During the last six years the complete renovation of teaching labs and faculty offices placed another burden on Barbara's shoulders which she dealt with calmly and professionally.

Testimony to Barbara's interest and commitment to her profession can be seen in her recommendation for installation of an inventory software system for her department. The success of this program inspired the University to adopt the data base inventory system for their campus-wide supply management.

Barbara has had a mentoring effect on stockroom managers outside of her department. She has advised new hires in regards to purchasing, vendors and other general questions about her University's protocols. She is a trusted colleague in her department who demonstrates high levels of operation and administrative ability as Chemistry Lab Resource Coordinator. She has provided immeasurable help in initiating and sustaining faculty members research programs in her department.

Barbara routinely interacts with hundreds of students and has established a friendly and professional atmosphere in her work environment that is easily recognized by students and visitors. Her interest in helping in any way that supports the mission of the Department and University is truly what sets her apart. She serves on the University's Safety Committee and Medical Insurance Committee and was instrumental in assisting the University through a self-audit of EPA and OSHA compliance issues.

Vendors, likewise, appreciate Barbara's professionalism and understanding of the scientific community. One vendor stated that "her knowledge of the organization and operations of the chemistry department are by far the best and most professional I've seen in any college I call on."

Barbara is co-author of an article on the topic of hands-on chemistry experiments and the proper use and storage of chemicals (McDuffie, T. E., Jr., Longo, J., and Neff, B. (1999). *Handle with care. The Science Teacher*, 66(6), 32-36. A faculty member in her department was quoted as saying "if you want something done, you go to Barbara. Students, faculty, department chairs all come and go, but through them all Barbara has been, and remains, the backbone of the Department of Chemistry."



Barbara has been a member of NAOSMM for 25 years and has a long service history with our organization. She has served as Co-Host of our conference and trade show in Philadelphia twice (1992 and 2004). She has also been the Co-Editor of the *Newsline* for over 15 years and still serves in that position. Barbara chaired the NAOSMM Nomination Committee for several years as well. She is an inspiration and model of dedication to both Saint Joseph's and NAOSMM.

Congratulations, Barbara, on your selection as 2009 Manager of the Year for the National Association of Scientific Materials Managers.

A HEARTFELT THANK YOU

Now that I have finally calmed down and realize that I am Manager of the Year, I would like to properly thank NAOSMM and everyone connected with the award. As anyone who was at the Banquet knows, I was totally overwhelmed by the honor. I have been attending the conferences since 1991 and never dreamed I would one day win the award. The beautiful Fräbel sculpture presented to me by Carolyn Grant of Kimble Chase now has a place of honor in my home, reminding me every day that I actually won this award.

I would like to thank my Faculty, students and vendors who so graciously submitted letters supporting my nomination. I thank NAOSMM for selecting me as one worthy enough to be in the company of all the previous MOY winners. Most of all, I would like to thank Joanne Brown for nominating me (and keeping it a huge secret from me!!!).

Finally I would like to tell everyone what a great experience it has been to belong to NAOSMM. In 1984 my Supelco rep told me about NAOSMM and I quickly joined. The knowledge I have gained since then has been absolutely phenomenal. It has helped me grow in my job due to all the seminars offered and to establish contact with many different vendors that otherwise would not have been available to me. Best of all are the varied discounts I receive because I am a member of NAOSMM. What is dearest to my heart though, are all the friendships I have made through the years. Even though we are spread throughout the country, I feel that they are always here with me.

Thank you again to everyone who chose to award me this great honor.

Barbara

The 2009|10 NEB Catalog & Technical Reference



This year's catalog features minireviews focused on renewable energy generated from natural resources.

Highlights

- High Fidelity (HF) Restriction Enzymes - the next generation in restriction enzyme technology
- A comprehensive offering of PCR reagents
- The latest innovation in competent cells for protein expression
- An extensive selection of markers and ladders for DNA, RNA and protein
- A new gene expression and cellular analysis section showcasing a powerful protein labeling technology unique to NEB
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Congratulations to Our 2009 Travel Grant Recipients!

SIGMA ALDRICH PROFESSIONAL TRAINING FUND AWARD

Andy Small	Northern Illinois University	J. Paulette Lynch	Vanderbilt University
Cheryl Guglielmo	Saint Martin's University	Karen Grubb	Fairmont State University
Deborah Wardach	Marywood University	Karen Rodda	College of Wooster
Donna Lee	Mt. San Antonio College	Kevin Burns	Alvernia University
Gwendolyn Krueger	Central College	Richard P. Molinelli	Western Connecticut State Univ.
Julie Haebig	Edgewood College	Terry Jordan	College of Southern Maryland
Keshar M. Tamrakar	Roosevelt University	Todd Wincek	Middle Tennessee State Univ.
Michele Gordon	California State University	Elaine Guerra	Harvey Mudd College
Michelle DeWitt	Grand Valley State University	Hollis Anderson	Univ. of Nebraska - Lincoln
Paula Weiss	Linn-Benton Comm. College	Hsinhwa Lee	Burke-Cornell Med. Res. Inst.
Steven S. Funck	Messiah College	Maria Aloya	Barry University
Suna Stone-McMasters	St. Lawrence University	Mary Collis	Hamilton College
Tiffany Clark	Saint Joseph's University	Mo Hijazi	University of California
Tim Styranec	Youngstown State University	Penni Beitzel	Gulf Coast Comm. College
Ana Rodriquez	Rollins College	Rich Huisman	Calvin College
Elaine Ault	Lourdes College	Sandy Shaw	Carroll Community College
Gypzy LindH	Brigham Young University	Elaine Scudder	Truman State University
Heather McCollor	Macalester College	Jan M. Mack	California State University



THERMO SCIENTIFIC NALGENE AND NUNC TRAVEL GRANT

Deanna Adams	Colorado State University
Lillian McCollum	Harvey Mudd College
Sarah J. Richards	Missouri State University
Shawna O'Neil	Hamilton College



NAOSMM SEMINAR AND TRADE SHOW ATTENDANCE GRANTS

Claris Cupido	Barry University
Jeff Your	John Carroll University
Jennifer Bachman	Sewanee - The University of the South
Lori A. Keen	Calvin College
Mary J. Hayward	Old Dominion University
Tammy Subotich	Old Dominion University
Tara Grove	Otterbein College
Victoria Sample	Missouri Western State University



SERGIO VEGA TRAVEL GRANT

J. Mitchell Spear	Penn State - Harrisburg
Janice A. Westerling	SUNY Potsdam



LAMAR HOUSTON AWARD

The Lamar Houston Award is named in honor of our founder who had the inspiration to establish NAOSMM in 1974. In 2008, the Executive Board of NAOSMM implemented a new award to honor individuals whose service to our organization is beyond the category of outstanding or exceptional.

The 2009 Lamar Houston Award was presented to Edward Glumac for his generous and untiring support and service to NAOSMM. Ed has been a NAOSMM member since 1990, and holds the position of Research Stores Manager for the Department of Biology at The University of Houston. He has diligently served the NAOSMM Board as a President and Vice-President, a Conference Host, and has been invaluable as the Site Selection “Committee” for several years.



Ed gives continuously of his time and professionalism to ensure the growth and success of NAOSMM. His professional, courteous, and caring manner makes him an impressive representative of the organization, and is a blessing to anyone working alongside him. He communicates with excellence, and sees each task he undertakes through to completion with a “no excuses” attitude. It has been noted that “Ed’s experience, knowledge, honor and demeanor instill confidence in his decisions” regarding all of Ed’s contributions. His family supports him thoroughly and often accompanies him to the annual conferences.

LIFETIME MEMBERSHIP

Dale Randall, Senior Stores and Delivery Manager in the Chemistry Department at the University of Minnesota where she was employed for forty two years and Jill Rench, Coordinator of Accounting for the Chemistry Department at the University of Florida for more than thirty years, were awarded Lifetime Membership at the 36th Annual NAOSMM Conference in Boise, Idaho. Lifetime Membership may be conferred on a member who has been in good standing with NAOSMM for five years prior to retirement.

Congratulations to both Dale and Jill on their retirement and best of luck in the future.



SERVICE AWARD FOR TOM BLAKENEY

Tom Blakeney, Rice University Chemistry Department Storekeeper, was given a Service Award by the Executive Board at the 36th Annual NAOSMM Conference and Trade Show in Boise. Tom was recognized for his continued management of the NAOSMM listserv as a member of the Internet Committee. Over the years Tom has monitored the information being sent to the listserv, incorporated an Ad and Spam Policy and Rules of Etiquette. We are very fortunate to have Tom “running the show” on the listserv. Congratulations on your well deserved Service Award.

NAOSMM ANNUAL MEETING - BO



BOISE, IDAHO JULY 27 - 31, 2009





*Our heartfelt thanks and appreciation go to
Mary Ann Stoll, Idaho State University,
for her outstanding job hosting
the 2009 NAOSMM Conference
and Trade Show in Boise, ID*

GREETINGS FROM SERGIO...

Dale Randall made a video and it , along with some pictures and notes, made its way to South Africa and the following is a response that Mary Ann Stoll received back from his wife, Elize.

Hello Mary Ann,

This is Elize, Sergio's wife. Thank you so much for the notes, the video and the pictures. I am going to enlarge the pictures and add them to the others I have put up all over the house for Sergio to look at.

When we watched the video yesterday, a big smile spread over Sergio's face. I am glad that Rosina thought of the travel grant. One of the things he was extremely proud of was the fact that he always tried to make a significant difference in the world by helping others and bringing grace with integrity into their lives. It is amazing, but he still manages to do this by the way he is playing the deck of cards that life dealt him. I am extremely proud to be his wife.

Warm South African greetings

Sergio and Elize

SEMINAR REVIEWS FROM THE BOISE CONFERENCE

PREPARING FOR AN EPA AUDIT

Sheres McKenzie - Spelman College

“It makes sense to look ahead and prepare than to look back and regret.”

Peer auditors are knowledgeable professionals from fellow institutions trained by EPA to perform internal audits and assess environmental compliance. Audited institutions must disclose deficiencies and are given 60 days to remediate. New policies must be developed to ensure the same problems will not reoccur. If the previously disclosed deficiencies are repeated, EPA will levy fines back to the day the problems were disclosed. Fines may be reduced by approximately 60% through negotiation.

Where to start? Treat each regulation in turn. Consider labeling, manifests, waste determinations and universal waste under RCRA. Ensure compliance with the Clean Water Act by reviewing your Spill Prevention Control and Countermeasure Plan. Check your air permits to see if you're complying with the Clean Air Act. The following documents should also be reviewed: licenses and permits, generator logs, all plans (chemical hygiene plan, environmental management plan), training documents, past violations, standard operating procedures, waste stream determinations and any grants that specifically state the college does not violate any environmental laws.

Peer auditors may inspect chemistry or biology laboratories, art and theatre departments or physical plant spaces. Since many of these areas are not in an auditor's area of expertise, Sheres has developed a list of items to consider in each department.

Biology

Where is waste generated and stored? If working with DNA/RNA, where is the ethidium bromide and what is done with the waste? Are sharps and medical waste containers kept closed? Where are pesticides stored and used in the greenhouse? How are animals housed, processed, preserved and disposed?

Chemistry

Check satellite waste storage for proper labeling and segregation. Are hazardous waste disposal manifests on file for the previous three years? Does the department have a list of hazardous and non-hazardous waste streams?

Are hazardous waste containers closed? Legacy chemicals – put a date on them. If they aren't used in three years, dispose of them. Are chemicals stored properly?

Art

Are aerosol cans put in the trash without being punctured? How are brushes cleaned? Are rags from latex and oil paint separated for disposal? Where are the flammables kept?

Physical Plant/ Facilities

Where are fluorescent bulbs, oil paint, mercury switches, and/or batteries stored? Are pesticides and flammables stored in a locked flammable cabinet? If asbestos is present, is it friable? (Can it crumble in your hand?) Where is the boiler blow-down discharged? Is a spill kit available? What refrigerants are used? Check the mechanical rooms for improper storage!

Other areas of campus

Are there discharges to the sewer of wastes other than soap and water? Where are the grease traps? Where are the storm drains? Is there proof of training for use of flammables and pesticides?

Remember one person can't do everything!

Submitted by Karen Smith, Whitman College

Audited institutions must disclose deficiencies and are given 60 days to remediate.

SEMINAR REVIEWS FROM THE BOISE CONFERENCE

FUN CHEMISTRY DEMOS YOU CAN DO!

Presented by Jennifer Bachman, Sewanee: The University of the South

What better way to entice students to come to your school than to excite them about science. The best time to do this is when they are young and community outreach can be an important component of this recruiting process.

“All you need is a little enthusiasm,” said Jennifer Bachman at the opening of her presentation Fun Chemistry Demos You Can Do! She definitely had that. It was obvious from her presentation that Jennifer enjoys doing chemistry demonstrations for students and she showed clearly how easy these presentations are to do. In fact, the presentation culminated with the entire audience participating in the “Super Shrinkers” activity where we made Shrinky-Dinks from plastic fruit containers.

Jennifer provided many resources that could help you in planning demonstrations that are easy to do and inexpensive. This information included the following books which she highly recommended:

Chemical Demonstrations by Lee Summerlin and James Ealy

Chemical Magic by Leonard Ford and E. Winston Grundmeier

Crisp Packet Fireworks: Maverick Science to Try at Home by Chris Smith and Dave Ansell

She also recommended several websites that she considers useful in planning demonstrations. These include: www.terrificscience.org; www.coolspace.org; www.bubbles.org; www.thenakedscientists.com; <http://scifun.chem.wisc.edu> and www.flinnsci.com. Of course, you can always check out the American Chemical Society’s website at www.acs.org where they have the Explore Chemistry: Science for Kids portion of the site. All of these resources will give you ideas that you can utilize to make an interesting and sometimes quite exciting, demonstration for students of any age.

Why, as lab managers, would you need to do chemistry demonstrations? Jennifer made it very clear that community outreach can be an important aspect of your job. Remember, in order for you to have a job, you need students. What better way to entice students to come to your school than to excite them about science. The best time to do this is when they are young and community outreach can be an important component of this recruiting process.

It doesn’t have to take up a large percentage of your time either. Most of us have student workers who, with a little guidance and supervision, could be in charge of planning and implementing this program in the local grade schools. Some of you are even lucky enough to have graduate students who could take an even larger role in the planning process. Ultimately, everyone wins – we impress and excite future generations of college students, the student workers get an interesting experience that they can use on their resumé, and the young students learn something about science that we already know – science is fun!

And don’t forget – National Chemistry Week is the week of October 19th. The theme is “Chemistry – It’s Elemental.” What a great time to start your chemistry demonstrations – I know I will be!

Submitted by Vicki Stanavitch, Keystone College

NAOSMM 36TH ANNUAL BUSINESS MEETING MINUTES

July 30, 2009

The Grove Hotel

Boise, Idaho

Note: On Monday, July 27, 2009, a short business meeting was called to order by President Linda Perez-Saldana at 8:00 am. President Perez-Saldana appointed Karen Grubb and Joyce Robinson as auditors. No objections were made. The meeting was closed at 8:12 am.

The 36th annual business meeting of the National Association of Scientific Materials Managers (NAOSMM) was called to order by President Perez-Saldana at 1:35 pm, Thursday, July 30, 2009 at The Grove Hotel in Boise, Idaho. Glen Thornley was appointed parliamentarian by President Perez-Saldana.

Minutes: A motion to approve the minutes from the 35th Annual Business Meeting, of July 24, 2008, as published in the Fall 2008, NAOSMM *Newsline*, was made by Jo Wagoner, seconded by Tara Grove and all approved.

Auditors' Report: Joyce Robinson reported that she and Karen Grubb had reviewed all transactions for the period of July 1, 2008 to June 30, 2009. They found neat and orderly records of all financial transactions. The records were in line with generally accepted accounting procedures. The IRS Form 990-EZ was submitted to the IRS on May 1, 2009. NAOSMM has in effect a Liability and Dishonesty Bond to cover up to \$125,000 of funds and they found this to be sufficient, but perhaps a little expensive. They suggested that the new board look into a cheaper policy. They also made a recommendation that the current treasurer, Amy Aldridge, make a procedures booklet for the new treasurer. Mary Ann Stoll made a motion to accept the auditors' report as given, seconded by Richard Huisman, and approved.

Treasurer's Report: Amy Aldridge reported for the Fiscal Year 2008. Total Income was \$138,174.68 and total expenses were \$133,101.36, with a year-end profit of \$5,730.32. That leaves a balance of \$88,187.85 in the account. Within the report, there was also a summary of the costs/expenses of the last seven NAOSMM Conferences.

Committee Reports: Committee reports were handed out to everyone in the registration packets. The following Committees chose to address the membership and here is a brief summary of their comments:

2009 Conference Host: Mary Ann Stoll gave flowers to the hotel staff and announced that we had met all of the room night commitments and that everything went well with the conference.

2010 Conference Host: Mary Hayward and Tammy Subotich will be the co-hosts at the Marriott Norfolk Waterside Hotel in Norfolk, Virginia on July 26-30, 2010. The hotel rate will be \$122 plus 13% tax and parking \$15 per day.

2011 Conference Host: Heather McCollor will be the host and it will be held at The Depot in Minneapolis, MN on July 25-29, 2011. The room rate will be \$134 plus 13.4% tax and the parking \$12 per day.

By-laws Report and Constitution: Lamar Houston announced that there are going to be some proposed changes to the By-laws and Constitution. They will be presented to the board and printed in the *Newsline* before the next conference. These changes will be voted on by the membership at the next Annual Business Meeting in Virginia.

Internet: Phil Waite reported that on the web site there will be a renewal form that all can print out to send in their membership dues for 2010 around November. He will email the membership when that is ready.

New Member Recruitment and Marketing: Chair Kevin Mautte reported 48 new members this year with 26 first-time attendees at the conference. The post card mailing will go out January 2010.

Program: Tara Grove announced that Victoria Sample will be the lead chair next year. There was a suggestion from the floor to call the business meeting the “Membership Meeting” in order to encourage more members to attend.

Trade Show: Gypzy LindH reported that we had 57 vendors which was the amount that we budgeted for. She already has 30 vendors sign up for next year.

Safety Committee: Jo Wagoner reminded everyone to sign up for the new Safety Forum.

Site Selection: Ed Glumac reported that he is looking for a host for the 2012 conference that will be in the west.

Survey Committee: Membership was reminded that the conference survey would be coming out via email and to please take the time to fill it out as the board uses it as a guide to plan future conferences and address any issues the membership might have.

No Old Business

New Business

Regular Membership Dues: Increase to \$75.00 for 2011

Election of Executive Board Members: Claris Cupido and her Nomination Committee conducted the election of the new officers. Claris announced the slate of candidates for the following positions:

President: Linda S. Perez-Saldana and Carol Bowman. Claris called for nominations from the floor. Hearing none Jo Wagoner made a motion to close nominations, seconded by Kevin Mautte, motion passed.

Vice President: Ed Graham and Gerald Patterson. Claris called for nominations from the floor. Hearing none Jo Wagoner made a motion to close nominations, seconded by Mary Ann Stoll, motion passed.

Secretary: Melva Cain and Karen Smith. Claris called for nominations from the floor. Hearing none Heather McCollor made a motion to close nominations, seconded by Jo Wagoner, motion passed.

Treasurer: Virginia Sari. Claris called for nominations from the floor. Tara Grove nominated Mary Ann Stoll. Hearing no further nominations Heather McCollor made a motion to close nominations, seconded by Jo Wagoner, motion passed.

Richard Huisman made a motion to accept the absentee ballots and appoint Kevin Mautte to oversee their validity, seconded by Mary Ann Stoll, motion passed.

Hearing no further nominations, President Perez-Saldana closed the nominations and the ballots were distributed. The nominating committee counted all ballots, proxies and absentee ballots. Results of the election:

President—Carol Bowman
Vice President—Ed Graham
Secretary—Karen Smith
Treasurer—Virginia Sari

There was a motion to adjourn the meeting by Jo Wagoner, seconded by Kevin Mautte. The motion passed. President Perez-Saldana closed the meeting at 3:21 pm.

Respectfully submitted,
Carol Bowman
NAOSMM Secretary

PRESIDENT'S MESSAGE

(continued from page 1)

his committee are working on some revisions that will be printed in the Spring *Newsline* and will be voted on next year at the conference in Norfolk, VA. We are also working on a big project that I will tell you about in the next *Newsline*. (So you will have to stay tuned!) We as a board have made a commitment to do the very best job we can. When you email any of us, please put NAOSMM in the subject line first followed by the subject of the email so that we can give your email priority. Please remember that all of us have full time jobs and families like all of you, so be patient. Contact us with your comments and ideas.

Have a great semester!
Carol Bowman
President



Meet our new board: President, Carol Bowman; Vice President, Ed Graham; Secretary, Karen Smith; Treasurer, Ginny Sari; Past President, Linda Perez-Saldana.



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NEWSLINE DEADLINE

The next deadline for materials to be published in the Winter issue of the *Newsline* is November 20, 2009. It is essential that any material to be included for that issue be sent by that date. **Articles received after that date will appear in the Spring 2010 issue.** Articles should be submitted in Microsoft Word via email whenever possible.

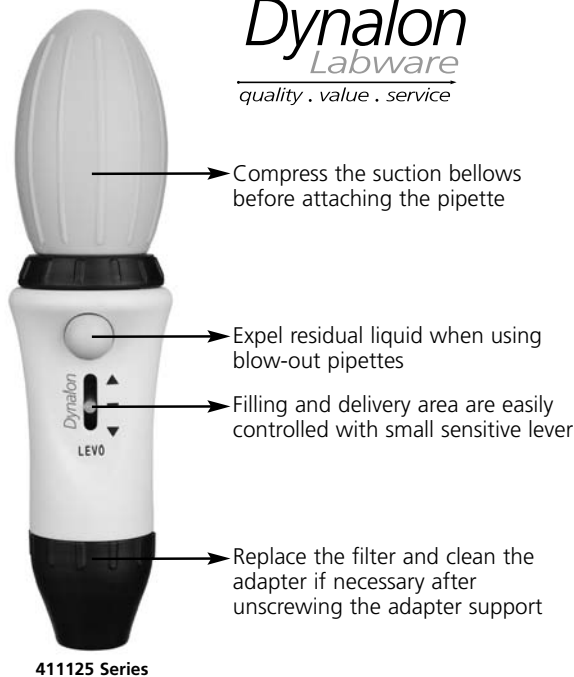
MARKETING AND NEW MEMBER RECRUITMENT COMMITTEE

Submitted by Kevin Mautte
August 26, 2009

Members of the committee met in Boise to discuss the strategy for the next year. It was decided to return to the first of the year dateline to send out the marketing cards. The chair addressed the NAOSMM membership at the annual business meeting and expressed the continued need to have members distribute the marketing cards to any colleagues who are not NAOSMM members and to any vendors who may be interested in promoting NAOSMM to their customers. Since the annual conference and trade show in Boise only a month ago (as of August 26) an additional nine new regular members and three corporate members have joined our organization.

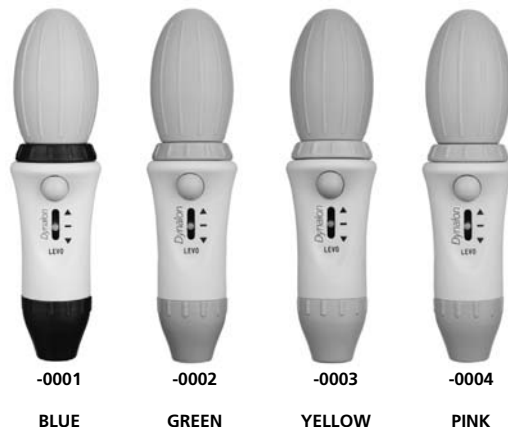
Committee assignments were given out and articles were written for the *Newline* concerning the Manager of the Year Award, Service Awards, and Lifetime Membership Certification.

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Sigma-Aldrich is proud to support the NAOSMM professional development fund through placement of ads such as this in the Newline magazine.



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